Three ways to join:

- Online with a credit card—www.ndia.org/login (for fastest service)
- By fax with a credit card
- By mail with a check or credit card

I. ABOUT YOUR ORGANIZATION

The undersigned, desiring to support and cooperate in the activities of the National Defense Industrial Association, herewith applies for Corporate Membership:

Organization ____________________________________________
Street address ______________________________________________
City, state, zip, country ______________________________________
Telephone (          ) __________________ Fax (          ) _______ Website *

* As a service to corporate members, NDIA provides a link between your website and www.ndia.org.

By describing your organization, you help us identify those association benefits that best meet your needs.

Primary organizational classification (check ONE)

☐ Defense Business/Industry
☐ R&D/Laboratories
☐ Army
☐ Navy
☐ Air Force
☐ Marine Corps
☐ Coast Guard
☐ DOD/MOD Civilian
☐ Government
☐ Trade/Professional Assn.
☐ Educator/Academia
☐ Professional Services
☐ Non-Defense Business
☐ Other ________________

Check if your company, according to the Small Business Administration definition, is:

☐ Minority-owned business
☐ Woman-owned business
☐ Small business
☐ Small disadvantaged business
☐ Veteran-owned business
☐ Disabled veteran-owned business

Brief description of products or services ________________________________________________________________

How did you learn about NDIA membership? ____________________________________________________________
NOMINEES (Individuals to be covered by your organization’s membership)

You can appoint nominees to receive membership benefits. The more staff members on your roster—both junior and senior—the better informed they will be and the more value your company will receive. Most meetings offer member discounted registration fees, so you will save money by including those individuals. To ensure full value of your corporate membership, any staff not on your roster who are identified as employees of your corporation when doing on-line web event registration will be automatically made members and receive benefits. Nominees receive their own subscription to National Defense magazine, can participate in division activities, and will enjoy discounts on meeting fees—all covered by corporate membership. Each individual receives a unique membership number, which should be used when registering at the member rate for meetings. $15 per nominee of corporate dues is for a subscription to National Defense magazine. Please list all your employees who would benefit from all the privileges of individual membership plus the right to participate in division and committee activities—all at no cost to you. We will allocate $12.50 of your established dues to cover a subscription for each member to the journal National Defense magazine.

Suggested staff to include: marketing, advertising, exhibitions, business development, market research, public relations; science and technology; senior management; human resources; research and development; Washington office. Be sure to include those likely to attend local chapter events (networking) and technical and policy symposia.

Current Job/Title/Position. By indicating the job title/position, you help us develop benefits to meet member needs. Please select one that best describes each nominee and place the corresponding letter after each name and address.

A. Senior Executive  G. Legislator/Legislnative Aide  K. Captain/Lieutenant/Ensign
B. Executive  H. General/Admiral  L. Enlisted Military
C. Manager  I. Colonel/Navy Captain  O. Other
D. Engineer/Scientist  J. Lieutenant
E. Professor/Instructor/Librarian  Colonel/Commander/Major/ Lieutenant Commander
F. Ambassador/Attaché

Please list the following as our nominees

KEY REPRESENTATIVE (Required. Responsible for maintaining your NDIA membership, nominee roster, & dues.) By your signature below, you consent for individuals in your organization to receive communications sent by or on behalf of NDIA, its Chapters, Divisions and affiliates (NTSA, AFEI, PSA, WID) to your organization via regular mail, e-mail, telephone or fax. NDIA, its Chapters, Divisions and affiliates do not sell data to vendors or other companies.

Name
Title  Telephone ( )  Fax ( )
Address
E-Mail  Job Function
Signature  Date

CEO/PRESIDENT

Name
Title  Telephone ( )  Fax ( )
Address
E-Mail  Job Function A

WASHINGTON REPRESENTATIVE (Point of contact for Washington, D.C.-area events & the Washington Offices Directory)

Name
Title  Telephone ( )  Fax ( )
Address
E-Mail  Job Function

ADVERTISING CONTACT (For corporate advertising in National Defense magazine & website sponsorship)

Name
Title  Telephone ( )  Fax ( )
Address
E-Mail  Job Function
### EXHIBITS CONTACT (For symposia and exhibitions)

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<tr>
<th>Name</th>
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### HUMAN RESOURCES CONTACT (For advertising job openings in *National Defense* magazine & on NDIA's online career service www.defensejobs.com)

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### ADDITIONAL NOMINEES

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Need more room? List additional nominees, contact information & job functions on a separate sheet.
3. MEMBERSHIP DUES

Annual membership dues are based on your organization’s defense-related revenue. This includes both prime and subcontracts for products and services. To determine your dues, find the amount from the revenue column below that describes your organization.

For a quick calculation, visit www.ndia.org/dues.

Enter defense-related revenue for the most recent fiscal year (rounded to nearest dollar) $ ______________

<table>
<thead>
<tr>
<th>Revenue</th>
<th>Dues Calculation</th>
<th>Dues (rounded)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Up to $2.5 million</td>
<td>$500</td>
<td></td>
</tr>
<tr>
<td>Over $2.5 million</td>
<td>$500 + [$100 x (each million dollars revenue in excess of $2.5 million)]</td>
<td></td>
</tr>
<tr>
<td>Over $5 million</td>
<td>$750 + [$50 x (each million dollars revenue in excess of $5 million)]</td>
<td></td>
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<tr>
<td>Over $10 million</td>
<td>$1,000 + [$25 x (each million dollars revenue in excess of $10 million)]</td>
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<tr>
<td>Over $50 million</td>
<td>$2,000 + [$15 x (each million dollars revenue in excess of $50 million)]</td>
<td></td>
</tr>
<tr>
<td>Over $100 million</td>
<td>$2,750 + [$10 x (each million dollars revenue in excess of $100 million)]</td>
<td></td>
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<tr>
<td>Over $1 billion</td>
<td>$11,750 + [$5 x (each million dollars revenue in excess of $1 billion)]</td>
<td></td>
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<tr>
<td>Over $5 billion</td>
<td>$31,750 + [$1 x (each million dollars revenue in excess of $5,000M)]</td>
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<tr>
<td>Over $15 billion</td>
<td>$41,750</td>
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</tbody>
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**Example**

Defense-related revenue is $4,900,000

$500 + [$100 x (4,900,000 − 2,500,000)]

$500 + [$100 x (2,400,000 / 1,000,000)]

$500 + (100 x 2.4)

$500 + 240

Dues = $740

**Tax deductibility, membership activation**

Members of NDIA are entitled to deduct all of their dues, either as a business expense or as a charitable contribution if the dues are not business related. Members are encouraged to rely on the advice of their tax advisers. NDIA is a 501(c)3 association, federal ID 53-0196547.

Membership status is conferred only upon receipt of payment. Please allow up to four weeks.

4. PAYMENT OPTIONS

**Three ways to join**

- Online with a credit card—www.ndia.org (for fastest service)
- By fax with a credit card—(703) 527-6945
- By mail with a check or credit card—NDIA, 2111 Wilson Boulevard • Suite 400 • Arlington, VA 22201

**Payment options**

- Check enclosed made payable to NDIA  Amount $______________
- Credit card
  - VISA  MasterCard  American Express  Diners Club  Amount $______________
  - Credit card number ____________________________  Expiration ____________________________
  - Signature____________________________________  Date ____________________________

05/10